

Do it different with Autodesk products



Palle Bisgaard (Technical Sales Specialist)

Key areas of expertise and extensive knowledge:

- Building Design Suite
 - Revit A/S/MEP
 - Autocad/ACA/ASD
 - Navisworks Manage
- Dynamo
- Autodesk VR tools
- Autodesk 360 drive
- Autodesk BIM 360 solutions, Field, Glue, Docs, Ops, Plan etc.
- Extensive knowledge of facility management and building owners enrolment in projects
- Project optimization trough communication
- BIM Workflow optimization
- BIM Implementation strategies



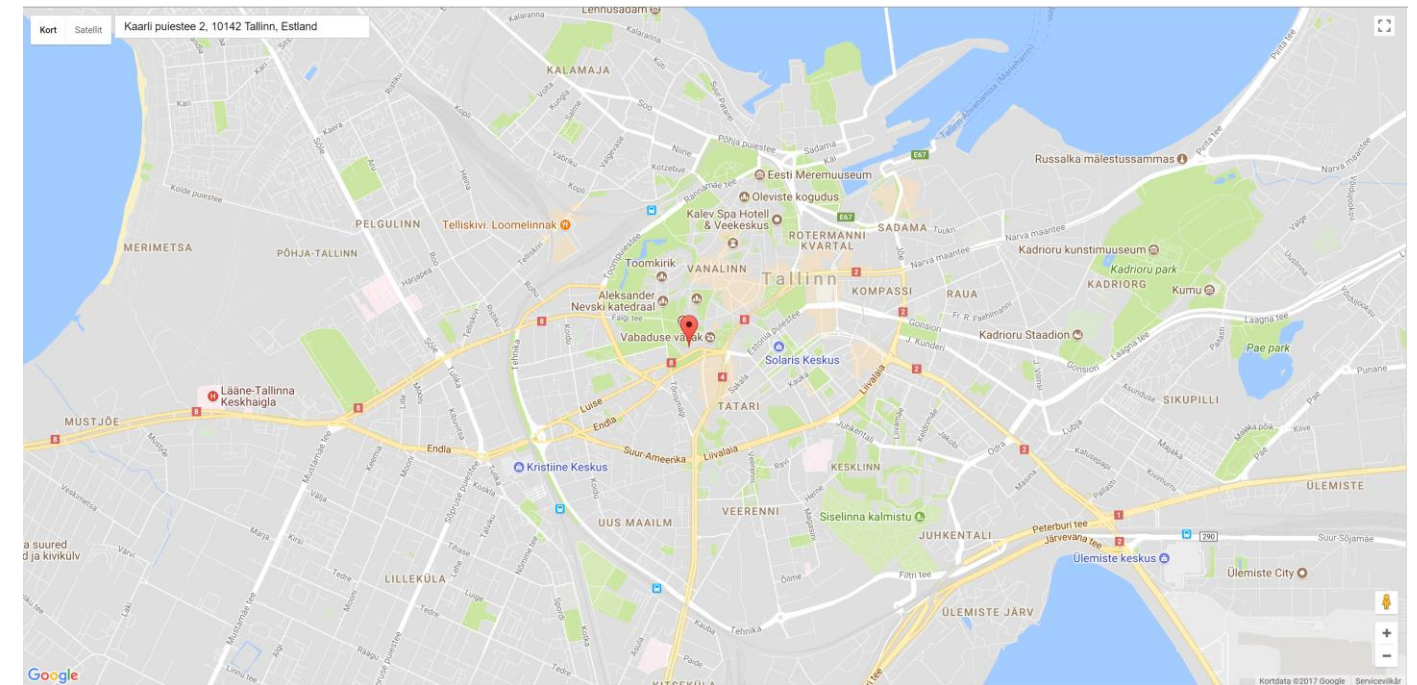
Palle is a highly skilled specialist in terms of understanding the customer's situation and challenges within the AEC area. Palle has an M.Sc. in Building Informatics.

GOOD · CHEAP · FAST
BUT YOU CAN ONLY PICK TWO

| | | |
|----------------------------|---------------|--------------|
| <u>GOOD</u> & <u>CHEAP</u> | ✗ WON'T BE | FAST |
| <u>FAST</u> & <u>GOOD</u> | ✗ WON'T BE | CHEAP |
| <u>CHEAP</u> & <u>FAST</u> | ✗ WON'T BE | GOOD |

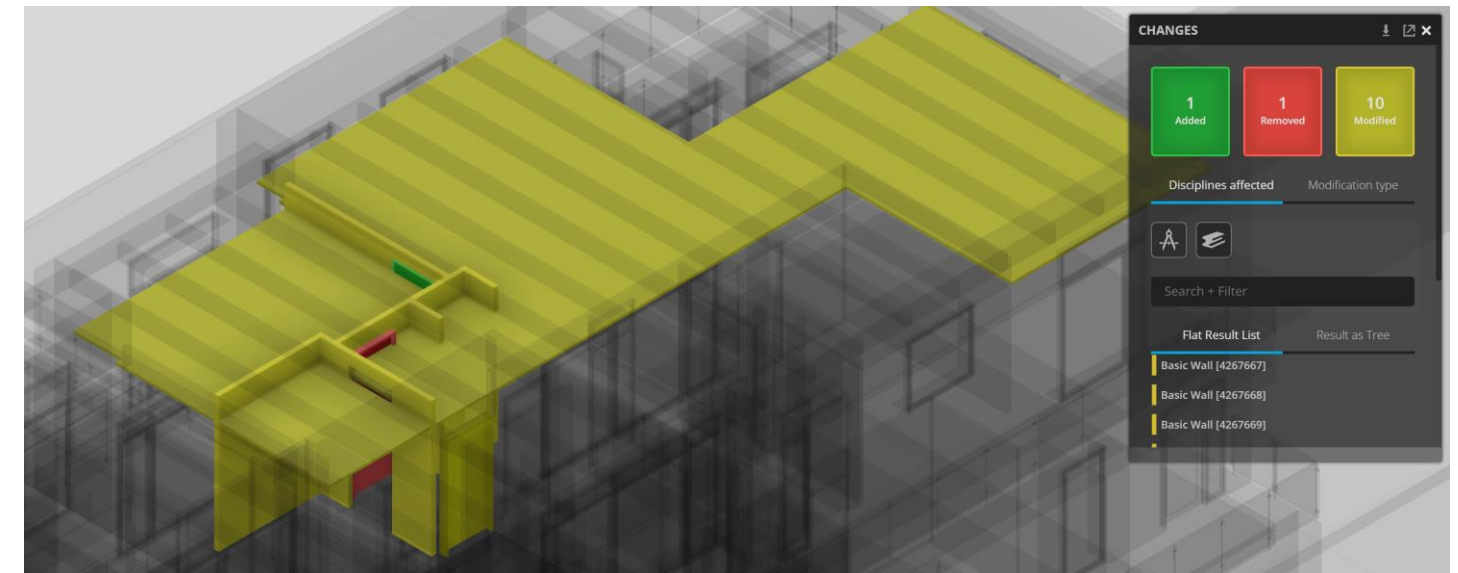
Plan your building site

- There is always a real-world out there

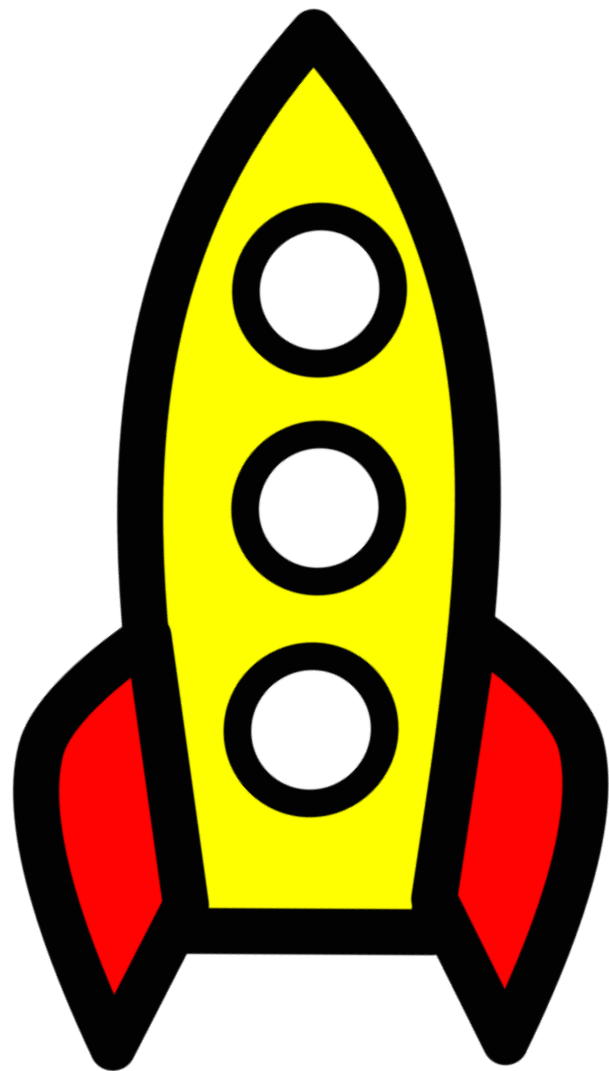


Collaborate faster and better

- Focus on your own work and not others installations issue
- Make sure you cover all changes
- Understand the why behind the issue



Model check and clash detection



1. Step: Own check of design do to design roles
I like to do that inside the design tool
2. Step: Check for object clash do to own design team
Like to do with a full track record and to get requirement of change inside the design tool
3. Step: Check for object clash do to other design teams
Like to make check on geometry and time

Renovations project

- Look at the contract
- Why not make it smarter and better?

